

## Overview

selufen is a management system consultancy company, specialising in compliance and certification. We're ISO 9001 certified, SafeContractor approved, award nominated, vastly experienced and are your friendly, helpful, problem solving partner in success. We manage the complexities of certification and compliance in a clear and reliable way for you to achieve your goals through informed decision making and risk managed solutions, making your work:

**BETTER – CLEANER – SAFER – STRONGER**

Our approach relies on competent and reasonable risk management. selufen shapes tools, borrowed from behavioural and social sciences, management systems and statistical analysis to deliver the solutions to your problems. When risks are managed properly, your business will be better placed to cope with the tough times you may face, leaving you in an ideal position to capitalise on opportunities when times get better. Because of our experience with our previous successful clients we understand all too well the daunting and intimidating experience of audits and certification visits. We also understand the burden this represents to small, medium and large organisations. But, we also know a little secret about compliance and certification... When done properly, it adds value to your business!

That's right, working to standards, developing a robust, risk based management system, planning and relying upon your arrangements and personnel will drive continual improvement and make you work smarter, better and stronger. In fact, in 2016, our clients on the SIA Approved Contractors Scheme saw an average increase in score of 40.5 at our client's first assessment after starting to work with selufen. selufen supports companies in achieving this in an efficient, friendly and manageable way. From mapping your procedures and assessing your risks, to checking your compliance with ISO, British or sector specific Standards, we provide you the very valuable knowledge your business needs to make those informed decisions and achieve success.

Whatever the goal your company is looking for in relation to your business, your suppliers or your customers, there is a standard out there for you. selufen will assist you with all aspects of certification and cover a wide range of standards which can be applied to an even wider range of industries.

## selufen Achievements so far

- Finalist of the Federation of Small Business London Awards in 2015, 2016 and 2017 in the Best New Business (2015 and 2016) and Best Professional Services (2017) categories;
- 100% success rate for customers that underwent an audit following consultancy;
- Certified to ISO 9001:2015 in April 2017;
- Awarded SafeContractor status in April 2017.



Cert Number 15103



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**James Stone – Managing Director and Lead Consultant**

- A successful professional who has provided management and consultation with a range of different organisations, to multinational corporations and small to medium sized companies in the United Kingdom and internationally;
- The use of a second language (French) to communicate with clients, suppliers, managers and other members of an organisation in order to identify and resolve queries, providing proactive support where required;
- Registered GASQ expert (IBITGQ F and IBITGQ P) – Learn more about GASQ [here](#);
- Member of the Association of Security Consultants – Learn more about the Association of Security Consultants [here](#);
- Member of the London Chamber of Commerce and Industry;
- SIA licenced close protection operative – 1087 4931 1575 1180;
- Experience includes analysing, monitoring and reporting financial, sales and stock data using multiple programmes, as well participating in commercial negotiations with customers and strategy development;
- ISO 9001:2015 certified lead auditor with over thirty ISO 9001 and SIA Approved Contractor Scheme assessments in the lead auditor role.



ASSOCIATION OF  
SECURITY  
CONSULTANTS



**Qualifications**

Course	Provider	Year
GDPR Practitioner	IBITGQ	2018
GDPR Foundation	IBITGQ	2017
Level 3 Certificate in Close Protection	Cobra International	2017
Level 3 First Aid at Work	Train Aid	2017
ISO9001:2015 and Annexe SL Lead Auditor Transition	Chamber Certification Assessment Services	2015
ISO 9001: 2008 Auditor / Lead Auditor	SGS	2013
BSc (Hons) Anthropology with French	University of East London	2005