

Date	01/11/2014	Distribution	Non-Confidential - Public
Title	Summary of Experience – James Stone		
Reference		Author	James Stone

Overview

- With extensive and successful careers as quality, health and safety, security and environmental management systems, the personnel of selufen ltd have provided management and consultation with a range of different organisations, to multinational corporations and small to medium sized companies in the United Kingdom and internationally.
- This includes the use of a second language (French) to communicate with clients, suppliers, managers and other members of an organisation in order to identify and resolve queries, providing proactive support where required. This experience includes analysing, monitoring and reporting financial, sales and stock data using SAP and SNC, as well participating in commercial negotiations with customers.
- Business experience includes business functions such as credit control, order and payment processing using Navision Business Solutions and Sage Line 50, assisting with marketing campaigns and liaising with distributors and retail customers as well export process development, inventory analysis and reporting.
- Development and implementation of new procedures in accordance with international regulations and business requirements.
- Participation in projects relating to the integration of new logistic systems and staff retention.

Locations

Extensive experience of finding solutions and implementing them in complex organisations and environments:

- | | | |
|-----------------------|----------------------------|--------------------------|
| ➤ Europe | ❖ Central African Republic | ❖ Togo |
| ❖ Austria | ❖ Chad | ❖ Tunisia |
| ❖ Belgium | ❖ Comoros Islands | |
| ❖ Cyprus | ❖ Djibouti | ➤ The Middle East |
| ❖ Denmark | ❖ Egypt | ❖ Iran |
| ❖ Finland | ❖ Equatorial Guinea | ❖ Jordan |
| ❖ France | ❖ Ethiopia | ❖ Oman |
| ❖ Germany | ❖ Gabon | ❖ Qatar |
| ❖ Israel | ❖ Guinea | ❖ Saudi Arabia |
| ❖ Italy | ❖ Ivory Coast | ❖ United Arab Emirates |
| ❖ Luxembourg | ❖ Kenya | ❖ Yemen |
| ❖ Malta | ❖ Liberia | |
| ❖ The Netherlands | ❖ Libya | ➤ Asia |
| ❖ Norway | ❖ Madagascar | ❖ India |
| ❖ Poland | ❖ Mali | ❖ Maldives |
| ❖ Portugal | ❖ Mauritania | ❖ Malaysia |
| ❖ Republic of Ireland | ❖ Mauritius | ❖ Pakistan |
| ❖ Spain | ❖ Mayotte | ❖ Seychelles |
| ❖ Sweden | ❖ Morocco | ❖ Singapore |
| ❖ Switzerland | ❖ Mozambique | ❖ Sri Lanka |
| ❖ Turkey | ❖ Nigeria | |
| ❖ Ukraine | ❖ Republic of Congo | ➤ North America |
| ❖ United Kingdom | ❖ Senegal | ❖ Bahamas |
| | ❖ Sierra Leone | ❖ Canada |
| ➤ Africa | ❖ South Africa | ❖ Panama |
| ❖ Angola | ❖ Sudan | ❖ United States |
| ❖ Cape Verde | ❖ Tanzania | |

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Sectors, Industries, Activities and Organisations

Extensive experience of finding solutions in different and demanding sectors, industries and activities:

Logistics	Training	Inventory analysis
Maritime supply chain	Export control	Customer service
Land transport	Risk management	Fashion
Warehousing	Tourism	Marketing
Manufacturing	Maritime	Stock taking
Security	Land excursions	Purchasing
Certification management	Diving	
Supplier selection	Hygiene and sanitary	

Experience of finding solutions and working with different organisation including multinational corporations with extensive supply chains, government ministries and international organisations including:

- National governmental agencies: United Kingdom – Department for Transport, Department for Business Innovation and Skills and the Maritime and Coast Guard Agency; Malta – Transport Malta; Luxembourg – Commissariat aux Affaires Maritimes; Djibouti – Agence de Sécurité Nationale; Kenya – Kenyan Maritime Agency; Sri Lanka – Ministry of Defence; Republic of South Africa – Police Force.
- International organisations: the United Nations, the European Union and the International Maritime Organization.
- Multinational corporations: Carrefour, Auchan, CMA-CGM, Messina, Sovereign Global Solutions and Bourbon Offshore.

Personal Qualities and Technical Skills

- Fluent French (written and spoken).
- A strong work ethic, good time-keeping and punctuality.
- Keen observer and critically perceptive and adaptable, attention to detail, sensible and autonomous.
- Able to work under pressure and to find ways to work more effectively.
- Develop structures and action plans to accomplish the organisation's long-term goals, through the organisation-wide implementation of robust management systems and best management practice.
- Efficiency-oriented, self-disciplined, high achiever who tirelessly pursues solutions to complex and challenging problems.
- A creative mind and independent spirit, logical and ingenious.
- IT literate and experience using SAP, SNC, Navision Business Solutions, Sage Line 50, Microsoft Office.

Qualifications

ISO 9001: 2008 Auditor / Lead Auditor Training	2013
BTEC Level 2 First Person On Scene – Intermediate	2013
HABC Level 2 Awards: Emergency First Aid, Fire Safety and Health and Safety	2013
Port Facility Security Officer	2012
Proficiency in the Designation of Security Duties	2012
BSc (Hons) Anthropology	2005
European Baccalaureate	2002

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